



FAI General Aviation Commission (GAC)

Report of the FAI Secretary General

Plenary Meeting 20 Nov 2022



FAI EXECUTIVE BOARD

(VOTING MEMBERS, ELECTED DECEMBER 2020)



David MONKS
GBR
(President)



Agust
GUDMUNDSSON
ISL
(Finance)



Pankul MATHUR
IND



Eric MOZER
USA
(Deputy President)



Patrick NAEGELI
GBR



Marina VIGORITO
ITA



Graeme WINDSOR
AUS



EXTRACT FROM
„ANNEX 6
REPORT FAI
PRESIDENT“

FAI PRESIDENT'S PLEDGE DURING 2020 ELECTIONS

1. Creating financial stability and seeking financial efficiency
2. Building trust and enhancing communication between the different bodies of FAI
3. Restoring administrative governance

See detailed report provided to General
Conference as annex #6



EXTRACT FROM
„ANNEX 6
REPORT FAI
PRESIDENT“

„FOR FAI, 2022 WILL BE A YEAR OF OPERATIONAL OPTIMISATION“

We will continue what we started in 2021 and elaborate further on, amongst others:

- Implement a Standard Operating Procedures manual, formal written procedures for its operations to record and expand upon the policies and procedures commenced in 2021.
- Identify the items in the statutes, that prohibit an efficient execution of our daily operations.
- The finance mechanism associated with Commission budgets, a reserves policy and continued reporting improvements.



115th FAI
GENERAL CONFERENCE 2021

FAI Commissions

Report of the FAI Secretary General

after FAI General Conference held online 09-11 Nov 2021



All annexes available at
NAC / on the cloud

MAIN PRESENTATIONS

Agenda 6. Report President, David Monks

Agenda 7. Report Secretary General, Markus Haggene

Agenda 8. FAI Finances 2020

Agenda 10. FAI Membership Report

Agenda 15. Financial Situation as of 30 Sep 2021

Agenda 17. FAI budget proposal 2022





MINUTES FAI GC 2021

Draft published: 25 Feb 2022

General Conference approval: ~~Oct 2022 (date tbc)~~

01-03 Nov 2022
Online Meeting
To be communicated



- <https://fai.org/general-conference>
- <https://www.fai.org/sites/default/files/documents/fai-gc-2021-minutes-v1.o.pdf>

Annexes and Presentations on FAI-cloud

- <https://www.fai.org/gc2021>
- Password available through NACs

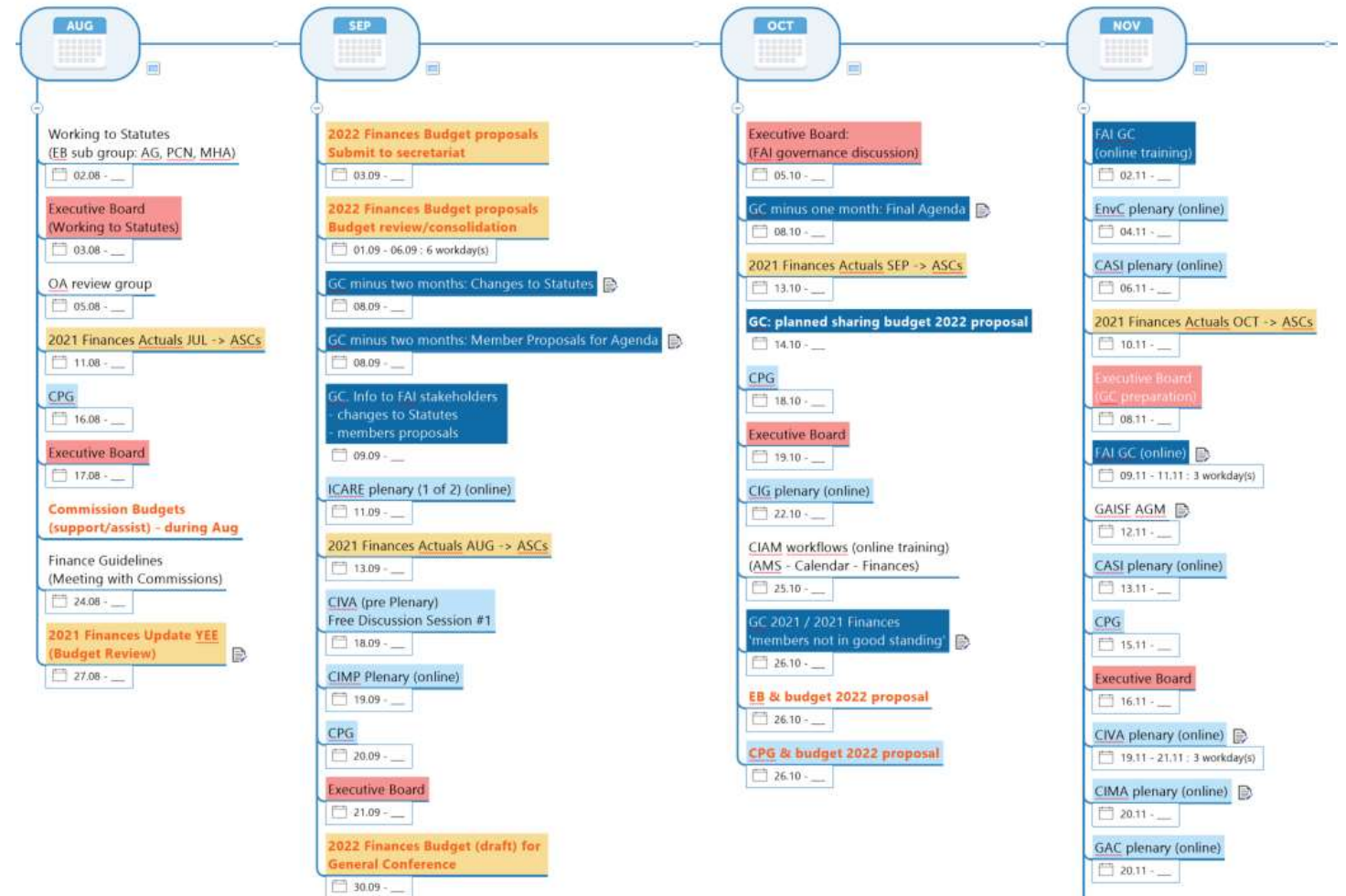


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Report of the FAI Secretary General (extract)



SECRETARIAT SCHEDULE (DEADLINES) - EXTRACT



Agenda item 7: Report FAI Secretary General



FINANCE MATTERS / FINANCE PROJECTS

- See various GC agenda items (8, 10, 15, 16, 17)
- Finance Projects
 - Accounting, Reporting, Budgeting, Treasurer Manual
 - Joint activity: Commissions – Finance Director - Secretariat

FAI FINANCES

Guide to
FAI Standard Budget Template

Version 1 (final) | 05 August 2021



FAI – FEDERATION AERONAUTIQUE INTERNATIONALE – THE WORLD AIR SPORTS FEDERATION

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One-stop-shop

ANTI-DOPING www.fai.org/anti-doping



FÉDÉRATION AÉRONAUTIQUE INTERNATIONALE WORLD AIR SPORTS FEDERATION



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FAI ANNUAL REPORT (WWW.FAI.ORG/FACTS-FIGURES)

(REPLACING PRINTED PAPER REPORTS)



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Segments
Air Sports
Members
Competitions
Featured Records
Featured Award Recipients
Innovation
Special Projects
Social Media
Technical Commissions

AIR SPORTS

FÉDÉRATION AÉRONAUTIQUE INTERNATIONALE
The Fédération Aéronautique Internationale (FAI) - The World Air Sports Federation, was founded in 1905 as a non-governmental and non-profit-making international organization. It is recognized, with this legal aim of fostering aeronautical and astronautical activities worldwide, including international records and coordinating international competitions. After more than a century of steady growth, FAI is now an international organization with over 110 member nations, striving to ensure aviation safety and to promote the participation of all sports activities.

We are committed to making aviation and space activities through the promotion of air sports to improve health and safety, gender equality, education, recreation and entertainment.

| | |
|-----------|------------------------------|
| ACROBATIC | BIPLANE |
| AMERICAN | EXPERIMENTAL |
| ARTIST | INTELLIGENCE AND PERFORMANCE |
| BALLONNET | PARACHUTING |
| BOMBS | POWER AND BLIND AERONAUTICS |
| CHRONIC | ROCKETRY |
| CLIMB | SPACE |



RECORDS

MORE THAN 18,000 RECORDS RATIFIED SINCE 1905, INCLUDING MANY AVIATION AND SPACE EXPLORATION "FIRSTS".

FEATURED RECORDS:

- MARYSE BASTIÉ**
FIRST FEMALE RECORD
- YURI GAGARIN**
FIRST HUMAN SPACE FLIGHT
- SOLAR IMPULSE**
FIRST ROUND-THE-WORLD FLIGHT ON A SOLAR-POWERED AIRCRAFT
- APOLLO 11**
FIRST LANDING ON THE MOON
- CHARLES LINDBERGH**
FIRST SOLO TRANSATLANTIC AIRPLANE FLIGHT

CHECK ALL RECORDS

AWARDS

PUBLIC RECOGNITION TO THOSE WHO HAVE MADE OUTSTANDING CONTRIBUTIONS TO AERONAUTICS AND ASTRONAUTICS.

FEATURED AWARD RECIPIENTS:

INNOVATION

NEW SPORTS DRONES INDOOR SKYDIVING

DIGITAL DEVELOPMENTS

CLEAN TECHNOLOGY

FAI.ORG / INNOVATION

SPECIAL PROJECTS

WOMEN WITH WINGS:
RAISING AWARENESS OF WOMEN ALREADY IN AIR SPORTS AND ENCOURAGING OTHERS TO GET INVOLVED.

FAI.ORG / WOMEN WITH WINGS

FAI YOUNG ARTISTS CONTEST:
INTERNATIONAL ART CONTEST FOR YOUNGSTERS BETWEEN THE AGES OF 6 AND 12. THOUSANDS OF ENTRIES EVERY YEAR.

FAI.ORG / YOUNG ARTISTS CONTEST

TRENDING NEWS

Task 5 - PG Worlds 2021: more than half landed halfway

FAI Awards 2021: whom to watch

Task 4 - PG Worlds 2021: 111 in Goal

Agenda item 7: Report FAI Secretary General



2022 activity

CONNECT TO FAI STAKEHOLDERS

1. NAC handbook (started GC 2018)
 - Target: new FAI members on FAI structure and processes
 - Ready (Beta-phase) – for release
2. FAI Extranet (Members login/FAI mini-website)
 - Ready (Beta phase) – for release
3. Delegate registration system
 - Replaces manual database-updates
 - Budgeted activity (see narrative 2022', item 7.7.5)



RECORDS (STATISTICS)

| year | preliminary record claims | record dossiers received | records ratified | refused FAI | refused NAC | withdraw by claimant |
|-------------|------------------------------|--------------------------------|---------------------|-------------|-------------|-------------------------|
| <u>2021</u> | 135 | 84 | 149 | 7 | 1 | 7 |
| <u>2020</u> | 173 | 167 | 187 | 5 | 6 | 9 |
| <u>2019</u> | 403 | 380 | 344 | 15 | 9 | 7 |
| 2018 | 310 | 333 | 284 | 14 | 9 | 2 |
| 2017 | 246 | 202 | 262 | 6 | 15 | 39 |
| 2016 | 300 | 219 | 211 | 37 | 10 | 9 |
| 2015 | 391 | 302 | 314 | 41 | 5 | 13 |
| 2014 | 256 | 255 | 219 | 17 | 10 | 9 |
| 2013 | 270 | 228 | 207 | 1 | 12 | 8 |
| 2012 | 216 | 143 | 123 | 11 | 8 | 1 |
| 2011 | 163 | 128 | 102 | 15 | 8 | 3 |
| | | | | | | |

Impact of pandemic

2021 as of 6 Oct 2021



2021 activity

IT MATTERS (STATUS)

- Running Systems / Security / Backup
 - Licenses, Hardware, Software
 - Hosting, Maintenance
- AMS – system
 - Application Management, Calendar entries, Invoicing, Interfaces to accounting, bank account reconciliation
- Sporting Licence database (new)
 - More features, addressing security matters



2022 activity

IT MATTERS (IDENTIFIED NEED)

Areas where IT can (must) support -> Budget proposal

- PayPal payments (linking to banks/accounting)
- Electronic Claims processes
- Delegate Registration system *)
- Officials Insurance (self-registration) *)

*) connecting to / benefiting from existing db-applications



SECRETARIAT



Situation since January 2021

Nominal = 5.4 FTE

FTE = Full Time Equivalent



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8 FAI Finances 2020



KPI 2015-2020 INCOME STATEMENT (KEY PERFORMANCE INDICATORS)

| Income Statement | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | Explanation |
|--|------------------------|------------|------------|------------|------------|------------|--|
| Income: Membership Subscriptions | 1'062'183 | 1'031'232 | 990'219 | 983'321 | 979'182 | 1'006'663 | Membership subscriptions |
| Income: Commercial Revenues | 657'329 | 393'003 | 458'989 | 391'737 | 395'441 | 83'232 | Sponsoring, IOC Subsidy, ASC Proficiency Cards |
| Income: Competition Revenues | 729'346 | 486'492 | 593'608 | 1'142'451 | 1'229'428 | 82'936 | Revenues from Competitions |
| of which: ASC | 301'785 | 335'492 | 346'640 | 379'866 | 379'079 | 57'936 | |
| Expenses re Competitions | -800'165 (2015 WAG) | -246'146 | -242'902 | -837'197 | -588'968 | -26'407 | FAI Admin/General & Commissions |
| Marketing / Communication | -291'930 | -603'032 | -392'032 | -197'708 | -137'402 | -24'518 | Merchandising, Editors, Video prod. & distr., |
| Operating Expenses | -1'017'166 | -360'576 | -517'296 | -483'819 | -287'827 | -53'230 | GC, EB, ASC Plenaries, Development Prog. |
| Administration (total) | -1'430'871 | -1'423'857 | -1'498'351 | -1'533'286 | -1'871'142 | -1'207'917 | Overheads, salaries, social charges, administration, management fees |
| of which: Depreciation | -96'665 | -95'713 | -112'441 | -131'302 | -133'332 | -122'756 | Depreciation for all assets (incl ASC assets) |
| of which: Salaries/charges | -989'133 | -992'854 | -1'026'762 | -1'045'725 | -1'173'055 | -628'231 | |
| FTE | | 8.8 | 9.8 | 9.8 | 8.6 | 6.47 | Full Time Equivalent |
| Allocation/Dissolution from ASC Special reserves (*) | +21'960 | +101'952 | +44'221 | -33'016 | -46'323 | -92'466 | (-) income < expenses (+) income > expenses |
| Net result FAI total | 25'258 | -117'731 | -125'771 | -260'178 | -339'778 | -74'747 | FAI total including effects Commission Reserves |



FAI SPECIAL RESERVES (2013-2020) COMMISSIONS

| CHF currency | YE 2013 | YE 2014 | YE 2015 | YE 2016 | YE 2017 | YE 2018 | YE 2019 | YE 2020 | 2020 vs 2019 |
|---|----------------|----------------|------------------|------------------|------------------|------------------|------------------|----------------|----------------|
| CASI (General Air Sports) | 2'000 | 1'501 | 1'501 | 1'501 | 1'501 | 1'501 | 1'501 | 1'501 | 0 |
| CIA (Ballooning) | 116'314 | 120'492 | 143'355 | 173'120 | 192'290 | 209'058 | 210'427 | 188'009 | -22'418 |
| CIACA (Amateur-built & experimental aircraft) | -2'847 | -5'777 | -8'329 | -5'380 | -7'423 | -8'637 | -8'654 | -8'654 | 0 |
| CIAM (Aeromodelling) | 63'826 | 77'019 | 79'978 | 86'955 | 95'482 | 102'075 | 114'424 | 107'709 | -6'715 |
| CIG (Rotorcraft) | 18'381 | 15'830 | 24'787 | 22'035 | 20'101 | 18'946 | 15'753 | 15'537 | -216 |
| CIMA (Microlight and Paramotor) | 44'216 | 55'875 | 54'629 | 66'657 | 67'964 | 60'566 | 55'414 | 54'022 | -1'392 |
| CIVA (Aerobatics) | 67'677 | 83'027 | 96'763 | 102'847 | 92'182 | 81'218 | 66'404 | 62'178 | -4'226 |
| CIVL (Hang Gliding and Paragliding) | 217'404 | 215'530 | 231'912 | 264'554 | 275'428 | 273'845 | 270'372 | 212'326 | -58'046 |
| GAC (General Aviation) | 55'206 | 60'104 | 57'292 | 58'538 | 64'494 | 67'234 | 74'232 | 74'294 | 62 |
| IGC (Gliding) | 169'096 | 159'675 | 140'021 | 131'079 | 140'433 | 152'537 | 126'177 | 106'871 | -19'306 |
| ISC (Skydiving) | 212'123 | 211'178 | 194'505 | 216'460 | 220'135 | 171'228 | 157'200 | 176'922 | 19'722 |
| Air Sport Commissions | 963'396 | 994'454 | 1'016'414 | 1'118'366 | 1'162'587 | 1'129'571 | 1'083'250 | 990'715 | -92'535 |
| CIMP (Medico-psychological) | -9'178 | -12'605 | -14'142 | -15'167 | -17'821 | -20'627 | -20'627 | -20'558 | 69 |
| EnvC (Environment) | | | | | | -795 | -795 | -795 | 0 |
| EduC (Education) | -1'816 | | | | | | | | |
| Technical Commissions | -10'994 | -12'605 | -14'142 | -15'167 | -17'821 | -21'422 | -21'422 | -21'353 | 69 |
| All Commissions | 952'402 | 981'849 | 1'002'272 | 1'103'199 | 1'144'766 | 1'108'149 | 1'061'828 | 969'362 | -92'466 |

Note: Audited Financial Statements are shared each year with FAI stakeholders during the General Conference.

Will be updated for **2021** after Financial Audit, scheduled **25-29 April 2022**



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Financial Situation on 30 September 2021



BUDGET 2021 VS ACTUALS 30 SEP 2021

Forecast Year End 2021
Better than budgeted
(despite pandemic)



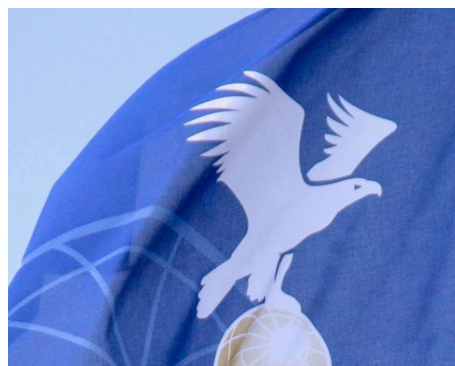
| Legal Account | Description | BUDGET 2021 | ACTUAL 2021 (30.09.2021) |
|---------------|---|----------------------|-----------------------------|
| | INCOME | 1'389'719.00 | 1'346'887.08 |
| 30 | INCOME FROM MEMBERS | 958'186.00 | 963'110.82 |
| 32 | COMMERCIAL REVENUES | - | 89'893.10 |
| 33 | COMPETITIONS REVENUES | 361'458.00 | 192'967.60 |
| 34 | OTHER REVENUES | 70'075.00 | 106'196.32 |
| 38 | REDUCTION IN EARNINGS | - - | 5'280.76 |
| | OPERATING EXPENSES & NON-OPERATING RESULTS | -1'375'892.00 | -574'717.85 |
| 4 | DIRECT EXPENSES | - 308'027.00 | - 94'341.54 |
| 5 | PERSONNEL COSTS | - 716'875.00 | - 448'527.55 |
| 6 | OTHER OPERATING EXPENSES, DEPRECIATION, FINANCIAL RESULTS | - 518'924.00 | - 23'988.09 |
| 8 | EXTRAORDINARY AND NON-OPERATING RESULTS, TAX | 167'934.00 | - 7'860.67 |
| 8191 | Allocation (-) / dissolution (+) Special Reserves | 126'255.00 | - 37'461.66 |
| | PROFIT / (LOSS) | 13'827 | 772'169 |

Will be updated for 2021 after Financial
Audit, scheduled 25-29 April 2022

-240'000.00 unbudgeted income from shares
-195'000.00 not yet booked expenses Q4
-100'000.00 not yet booked depreciation
-75'000.00 risk assessment / year-end work
37'500.00 not yet invoiced commercial income
199'669.23
-100'000.00 risk from unpaid subscriptions

Estimated result year end 2021 (pre audit)

99'669.23



FAI Budget proposal 2022



FAI Membership, General & Administrative Cost
FAI Air Sport Commissions
FAI Technical Commissions

Version: 03 November 2021

FAI - FEDERATION AERONAUTIQUE INTERNATIONALE - THE WORLD AIR SPORTS FEDERATION

17.2 FAI Budget 2022



PRINCIPLES

1. FAI must deliver core functionality with the fixed income from FAI members
2. FAI Members must honour their obligations
3. FAI continues engaging in commercial partnerships
4. FAI stakeholders accept their responsibilities to overcome inefficiencies
5. Significant parts of the proposed expenditures are there to yield savings in the future



For better readability dedicated files have been provided through cloud



FAI OVERALL BUDGET 2022 (proposal for GC 2021)

| Legal Account | Description | ACTUAL 2019 | BUDGET 2020 | ACTUAL 2020 | BUDGET 2021 | BUDGET 2022 |
|---------------|---|-------------------|-------------------|-------------------|-------------------|-------------------|
| | INCOME | 2'741'929 | 1'593'549 | 1'197'301 | 1'389'719 | 1'654'978 |
| 30 | INCOME FROM MEMBERS | 995'765 | 1'046'613 | 1'039'302 | 958'186 | 945'844 |
| 32 | COMMERCIAL REVENUES | 2'441 | 6'283 | 1'053 | 0 | 200'000 |
| 33 | COMPETITIONS REVENUES | 1'197'921 | 408'554 | 83'232 | 361'458 | 391'334 |
| 34 | OTHER REVENUES | 545'801 | 132'100 | 106'729 | 70'075 | 117'800 |
| 38 | REDUCTION IN EARNINGS | 0 | 0 | -33'016 | 0 | 0 |
| | OPERATING EXPENSES & NON-OPERATING RESULTS | -3'081'706 | -1'624'750 | -1'272'050 | -1'375'892 | -1'585'641 |
| 4 | DIRECT EXPENSES | -233'856 | -291'705 | -80'839 | -308'027 | -299'495 |
| 5 | PERSONNEL COSTS | -1'472'762 | -800'000 | -628'231 | -716'875 | -744'843 |
| 6 | OTHER OPERATING EXPENSES, DEPRECIATION, FINANCIAL RESULTS | -1'189'446 | -647'829 | -704'492 | -518'924 | -689'297 |
| 8 | EXTRAORDINARY AND NON-OPERATING RESULTS, TAX | -185'642 | 114'784 | 141'511 | 167'934 | 147'994 |
| 8191 | Allocation (-) / dissolution (+) Special Reserves | 46'323 | 74'944 | 92'465 | 126'255 | 105'994 |
| | PROFIT / (LOSS) | -339'777 | -31'201 | -74'750 | 13'827 | 69'336 |



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