



FAI Paragliding Pan-American Championships 2018
Baixo Guandu - BRASIL

BIDDING BOOK

Baixo Guandu

Espírito Santo - **BRAZIL**

01th – 15th, April 2018



With support of :



PREFEITURA DE
BAIXO GUANDU
GOVERNO DO POVO



And organization of:





FAI Paragliding Pan-American Championships 2018 Baixo Guandu - BRASIL

1. Organiser(s):

General organizers: Marcos Aurelio Pinheiro and Frank Brown.

Experience : we already has organized 7 world cups at Brazil

- 3 at Castelo.
- 1 at Governador Valadares.
- 1 at Poços de Caldas.
- 2 at Baixo Guandu. (<http://www.hipoxia.com.br/pwc2015/>)
-

The Pan American Castelo FAI 1)

- 7 Brazilian Nationals open

-Safety/ retrieve Coordinator Dioclesio de Souza (Lot experience, 6 world cups, pan American Castelo , many nationals etc)

-Technical coordinator / Advisor: Frank Brown (to check goals, turn points, maps, headquarters, transport quality, logistic etc...)

The organization has the support from:

- ABVL(Brazilian Association)
- FCVL (Capixaba Federation) ,
- ACVL(Capixaba Association),
- Estate of Espirito Santo Federal government.
- City hall of Baixo Guandu
- Firemen's department
- Police department

2. Proposed dates of Championship: From 1 to 15 April 2018, after summer and beginning of the driest months, last comp there, the PWC that happens at same proposed month we got 7 good tasks.



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Baixo Guandu - BRASIL



AEROTACT • AIR'G PRODUCTS • ALAS DEL HOMBRE • CANHAVK • CROSS COUNTRY MAGAZINE • FLYMASTER • JAPANESE PARAGLIGING ASSOCIATION
GIN GLIDERS • KORTEL DESIGN • OZONE • PARAPENTE MAG • PARASTICK • SWING • WIND • WOODY VALLEY

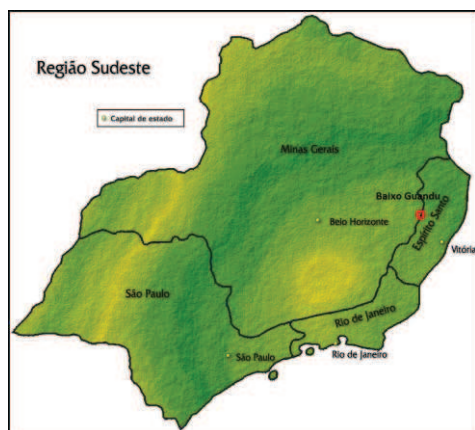
Baixo Guandu (Comp-Open)

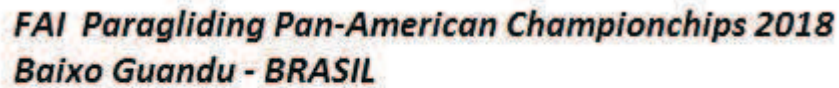
Task	Date	Distance
T1.1	Sun 12-Apr-15	69.3 km
T1.2	Mon 13-Apr-15	65.6 km
T1.3	Tue 14-Apr-15	74.9 km
T1.4	Wed 15-Apr-15	97.3 km
T1.5	Thu 16-Apr-15	66.9 km
T1.6	Fri 17-Apr-15	66.7 km
T1.7	Sat 18-Apr-15	81.5 km

Paragliding World Cup 2015 Baixo Guandu, Brazil

Rank	ID	Name	Nation	Glider	Sponsor	T1.1	T1.2	T1.3	T1.4	T1.5	T1.6	T1.7	Score
1	0216	Marco LITTAME	ITA	Ozone EnZo 2	InfinityFly	945	952	966	959	978	518/666	981	5333
2	0779	Ailly PALENCIA	VEN	Ozone EnZo 2	PDV/SA Ecuador	935	561/624	844	932	956	936	966	5266
3	0205	Urs SCHOENAUER	CHE	Gin Boomerang 10		511/650	476	1000	938	969	962	890	5260
4	0696	Michael SIGEL	CHE	Gin Boomerang 10	GIN Gliders - Naviter - Airboys Team	970	477	520/664	970	1000	868	947	5275
5	0220	Gunnar SÆBU	NOR	Ozone EnZo 2	Kristin, Sigro and Marie	901	931	931	537/666	957	964	882	5241
6	0601	Stéphane POULAIN	FRA	Ozone EnZo 2	Pointe Ardennes Parapente - Ligue CHAMPAGNE ARDENNE	920	889	942	924	960	549/606	944	5239
7	0209	Patrick VON KAENEL	CHE	Niviuk IcePeak 8	Niviuk / Schnittlauch Airwear/ cloud-7	937	838	965	949	896	519/668	868	5154
8	0008	Andreas MALECKI	DEU	Ozone EnZo 2	MWZ 24, Flugschule Chiemsee, DHV	953	482/603	810	980	927	666	958	5110
9	0666	Torsten SIEGEL	DEU	Gin Boomerang 10	Gin Gliders, Pets Premium, Edelrid, Flytec	449	279/474	855	990	985	992	995	5096
10	0212	Ronny HELGESEN	NOR	Ozone EnZo 2	Termikk	884	944	868	983	863	517/664	869	5060
11	0211	Frank BROWN	BRA	Gin Boomerang 10	Landspride-/Vitoriasports-Sesport-/Vitoria	962	972	360	299/484	966	877	958	5034
12	0781	Yigit YILDIRIM	TUR	Ozone EnZo 2	Ucuskulubu	848	961	842	978	989	412/666	238	5030
13	0229	Raul PENSO	VEN	Ozone EnZo 2	Jenny/HellyHansen/Mima	960	942	964	979	288/473	955	881	5005
14	0265	Rafael SALADINI	BRA	Gin Boomerang 10		894	1000	366	311/644	946	878	883	4912
15	1117	Luciano TACENCO BENDER	BRA	Gin Boomerang 10	Fiesporte 3EJA Organique	871	916	459/764	945	855	845	684	4891

3. Location of Championship: Ramp of Monjolo, Baixo Guandu, ES Brazil.





-Rio de janeiro 550 km.

-São Paulo 1100 km.

- Belo Horizonte 530 km.

4. Launch sites: The take off of Monjolo is in a private area that has public interest, this means that we have from government and owner the wrights to use it without permission or any tax.

The place already host two nationals comps(2012 and 2013) and one World Cup (2013) and also host the world cup 2015 (April) were we got 7 tasks and 8 flying days.

- The main TO is very big, full planted with grass, is about 110m long and 50m wide
Is 850m over the valley and is faced to N-NE working like a big sun collector, even with a
light moderate cross/ back wind we don't need to use other TO.

Anyway there is about 2 km far other take offs one faced to east and other faced to South also with same high.

The area is big enough to helicopter landing, car/ truck / bus parking. At last world cup realized April 2015 we got 3000 persons and 500 cars there.



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The structure that we will provide is:

- Convenience store where you can buy food, water, soda etc...
- Bathrooms(4).
- 6 tends of 6x6m.

We never got any fatality there , only minor accidents.

There is no obstacles around like cables, power lines etc.



6. Distance/access to launch site(s):

To reach the place is accessible for all kind of cars (but Ferrari .. :), vans , bus etc ..We must to drive over asphalt road for 15 km and there is more 7 km of dirt road that normally is good, all trip from HQ is about 30-40 min by vans (total distance 22 km)

7. Task flying area.

The place is very friendly for flying at comps, we got only two areas that is not permitted to land, about 3 km radio, were is a hydroelectric power plant,
There is many roads around the area , asphalt or dirty.



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8. Airspace:

There are no limitations of air space at flying area.

9. Safety issues:

We got some flats and mountains of granite reaching about 1000 m high, normally is not a wind place, the area is full of possibilities to land and to make a safe tasks for intermediated skill pilots.

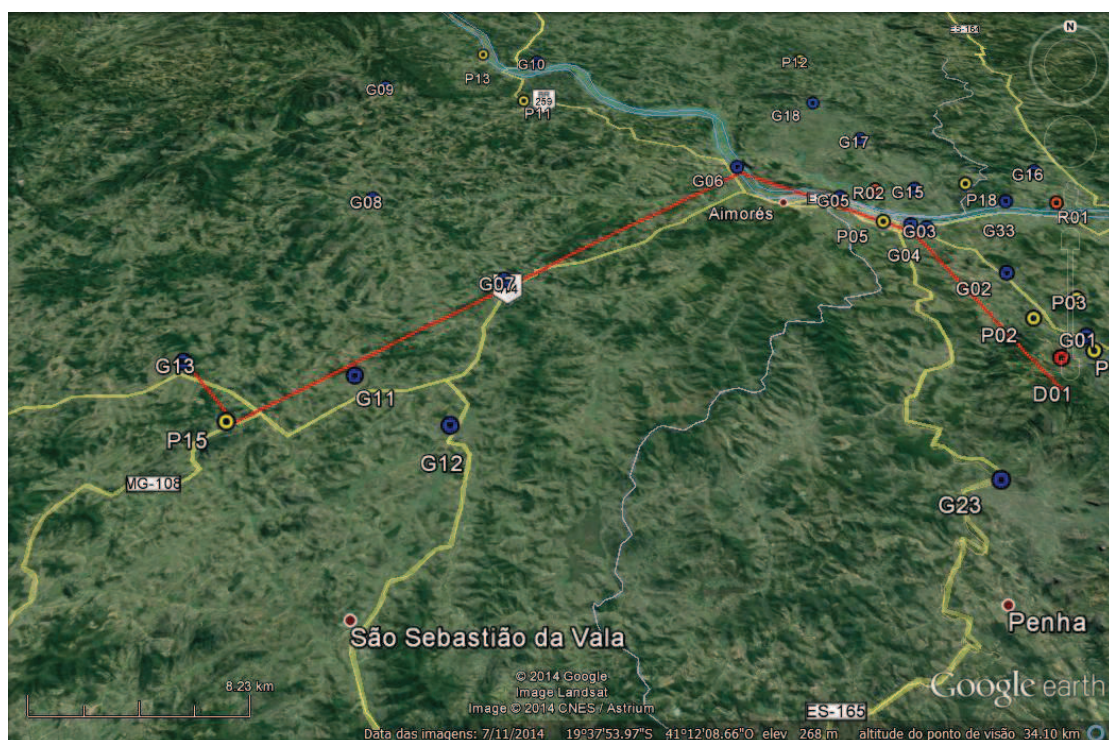
Is important to take care about the fly to close of these big rocks and also with the power lines.



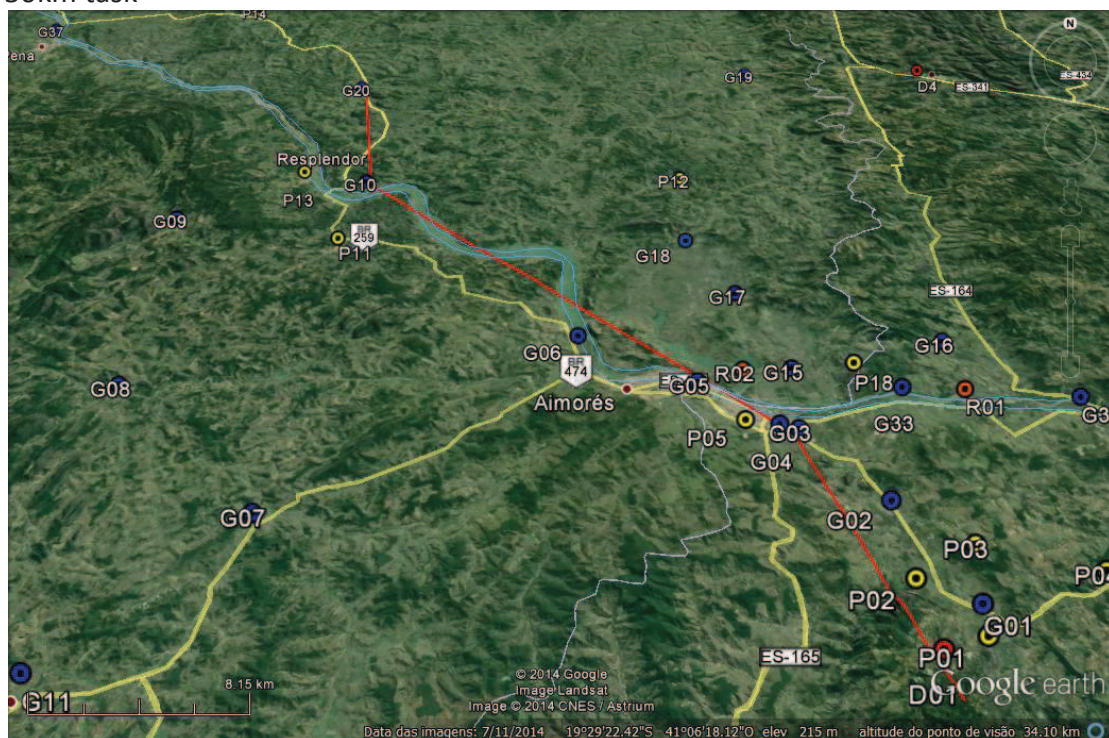
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10. Maps of task made at area:

64 km task



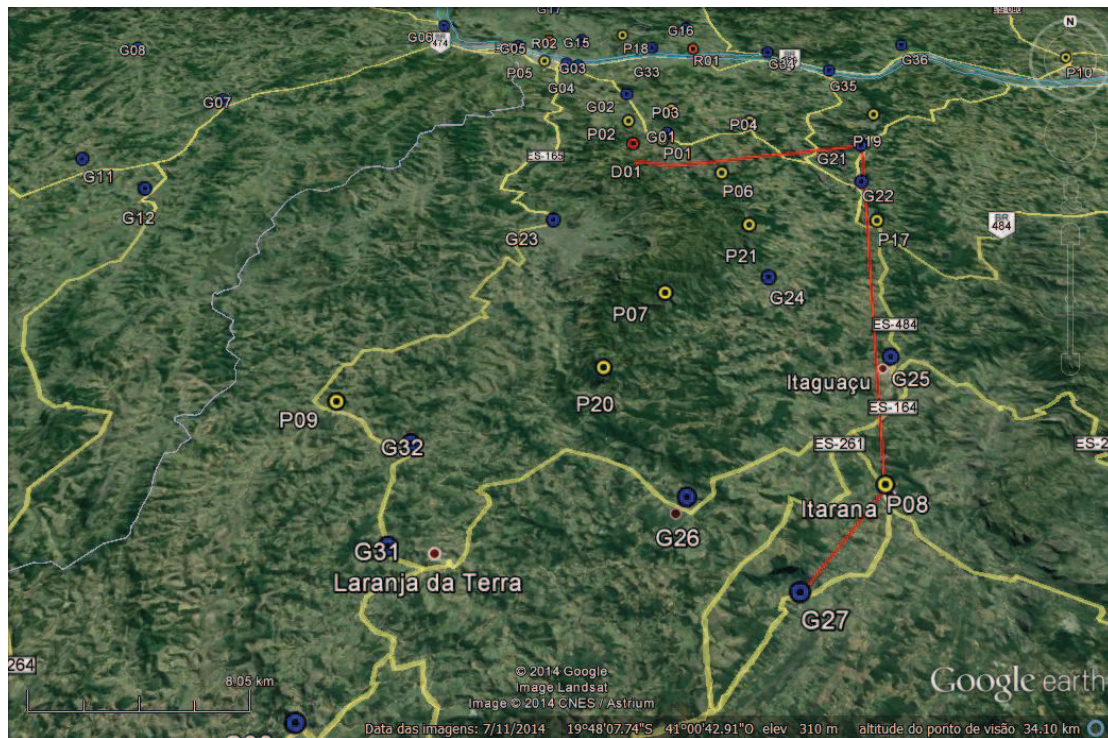
50km task



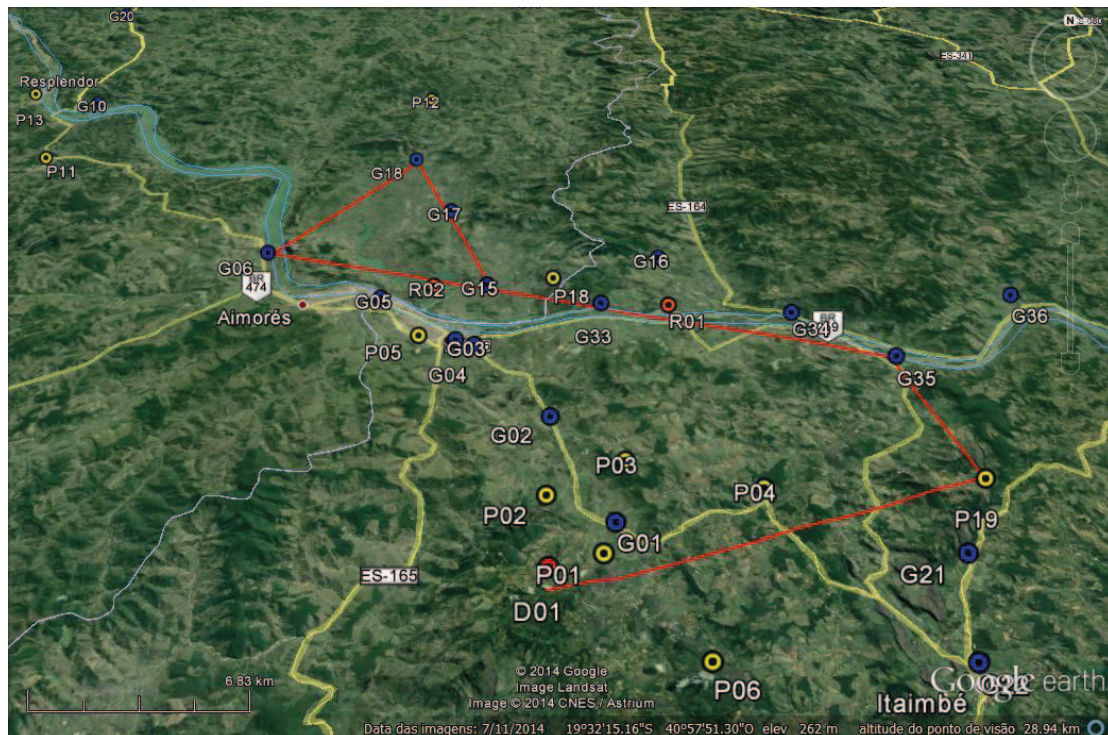


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55km task



80 km task





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11. Transport:

We use Vans or small buses to transport pilots and to retrieve, the glider are transported with covered trucks.

We have a transport coordinator that takes care from pilots transport.



12. Rescue/Medical Services:

We use the fireman's brigade and a private rescue team contracted at event, all them with a full equipped cars as a intensive treatment (oxygen , defibrillator , medicines, and all them trained with a rescue at difficult areas(climbing), the helicopter is available in about 35 -40 min response , coming from Vitoria (about 100 km flying)



13.

14.

15.



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16. Liaison with police, military, public services:

In all past events at area they are very cooperative, the same helicopter team is used at many others paraglide comps (Castelo 3 world cups) and they worked hard to help some pilots.



17. Insurance:

No requirements have to be provided, just the mandatory from FAI comps.

The public health system in Brazil is far too very good, is very important that every pilot have his own to guaranty one hospital as you like.

For third part liability we for now recommend the AXA insurance that costs about 80 EU and provide for Europeans full coverage, for now Europeans cover the mandatory liability.

We also wait the response for Bradesco insurance company one better deal for this kind of insurance.

18. Communications:

- i) Radios: Details There is a limitation in Brazil to use 2 M radios, but this limit is not checked.
- ii) Live Trackers, we will provide, we will use the same system used at Roldanillo WC. (Airtribune).
- iii) Mobile/Cell 'Phone Coverage. The coverage is not the best but works, we advice all pilots to use vivo operator :



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19. Weather:

The area is not really affected to strong storms or wind , we use the main whether web sites as meteoblu.com or cptec.inpe.com.br to check the conditions and we use to contact to Vitoria observer to inform any cold front coming or pilots at cities around the inform us about any whether change.

The cloud base usual is about 1500m agl until 2800 m agl ,late evening normally the conditions are flyable.

We propose to make the comp at April were there is less possibility of rain or wind , and the conditions are smother them at summer (December , January)

We recommend making a task until 20-25 km/h wind.

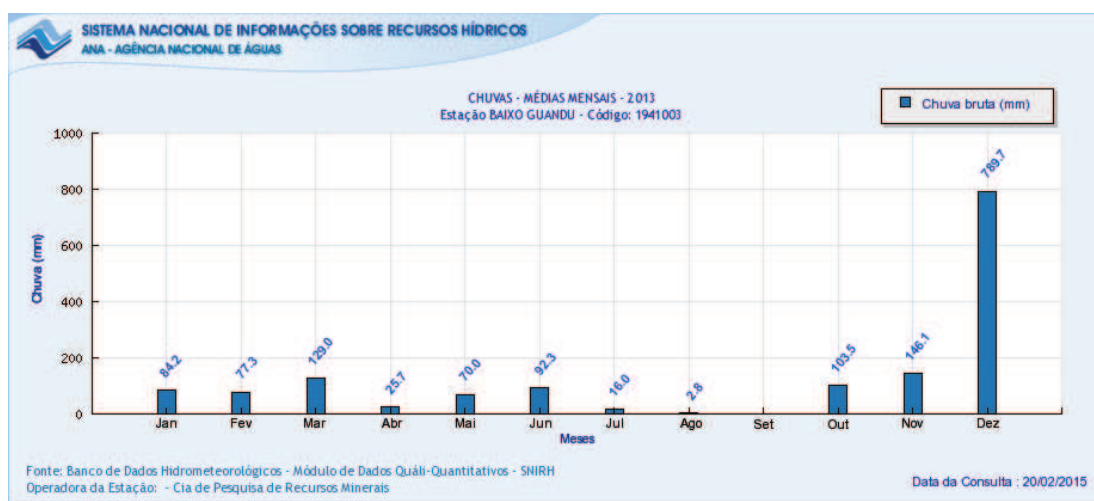
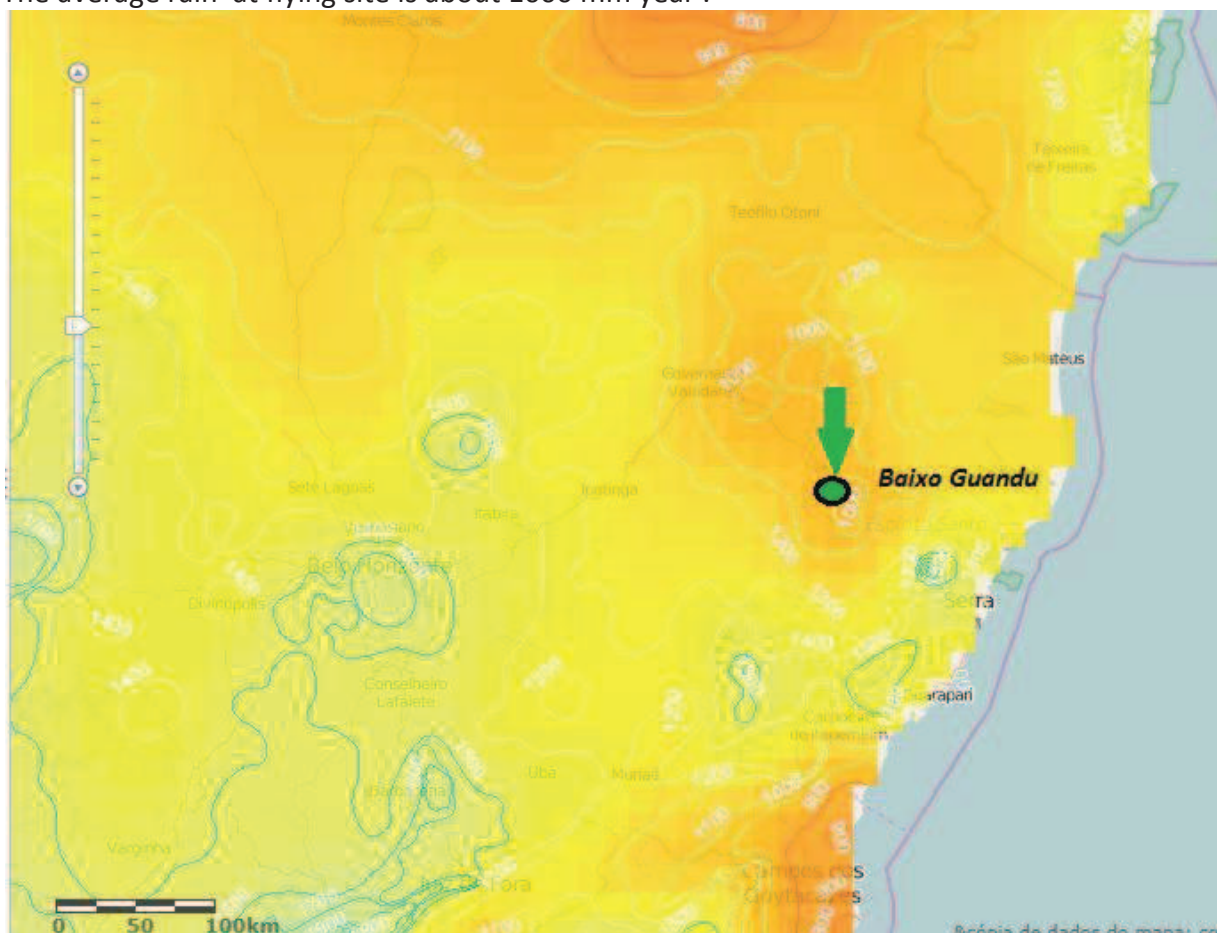
To make a parallel , the conditions are similar to Valadares but more consistent and strong due the rocks around, the drier air and the convergence zone created by mountains



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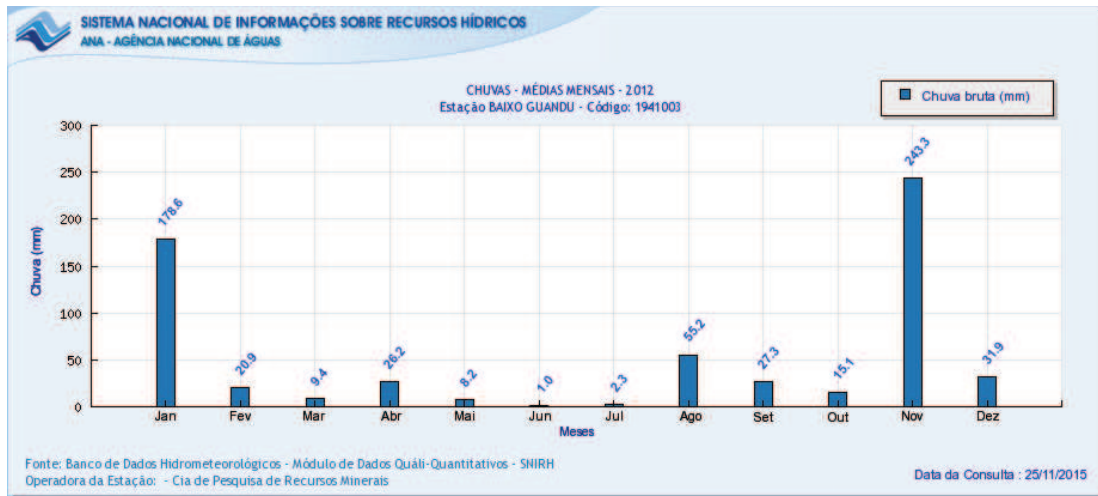
Rain statistics

The average rain at flying site is about 1000 mm year .





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20. Meteorology:

We will use an experienced pilot, Lucas Machado, he is very good meteorologist, to help the organization.

He already worked at many events like the last Super final at Valadares.



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21. Event Headquarters:

WE will use an auditorium as a headquarter (20x10m) at central square, and for meeting we will use the city cinema for 300 persons.

The headquarters will be equipped with a fast wifi (optical fiber available at city now), one fixed telephone line, air co., beers All office equipment etc that is asked to organization to make the work of team easier.

22. Local facilities:

There is main three hotels, all them less them a kilometer from HQ, the prices is from 30 Euros PP with a double bad, breakfast and air co, till 7 Euros at dormitories.

We also have many hotels at Aimores city from same prices at 8 km far.

The city is small (18.000 p) and have his limitations , but there is almost everything available as banks, restaurants, groceries, etc

23. Media coverage, publicity, sponsorship:

We plan to have a online broadcasted like surf events, it will be three cameras and one operator that chose the best one and also there is pre recorded images that complete the program.

Normally the media is very interested in paraglide in Brazil , anyway we have in budget advertisement at 4 outdoors, radio , ant TV. (About 6.000 Euros)





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24. Competition website:

We will use the Airtribune web site support.

25. Organizers, Directors and key officials.

Organization/Event Director: : Marcos Aurelio Pinheiro/Frank Brown

We organized 6 nationals one Pan American and 6 world cups.

Meet Director: Marcelo Rattis

Worked at two world cups and two Nationals

Safety Director: Dioclesio Rosendo

Lot experience in 6 nationals and 6 world cups

Chief Launch Marshal: Ricardo Fernandes (Rato)

Lot experience in 6 nationals and 6 world cups

Chief Goal Marshal: Everaldo Siqueira (Costinha)

Lot experience in 6 nationals and 6 world cups

Meteorologist: Lucas Machado

Pilot of HG and paraglide for more than 25 years ,

Scorer: Zenilson Rocha

Many comps at Brazil as scorer , more those 5 /every year.(informatics professional)

Retrieve/Check in: Costinha

Lot experience in 5 nationals and 6 world cups

HQ/Admin manager: Juliana Fischer

Worked at two Brazilians national and two world cups at Brazil (English teacher)



FAI Paragliding Pan-American Championships 2018 **Baixo Guandu - BRASIL**

26. Finance and sponsorship:

Note here anticipated sources of finance (local, government, sports authorities, NAC, sponsorship etc) and percentage of budget expected from pilot entry fees. Provide an outline budget in Annex B.

Budget for FAI Category 1 Championship

150 pilots, 12 task days + practice task

EXPENDITURE	\$\$	NOTES
PREPARATION (over 2 years)	3.500 €	
Administration, post & bank charges, stationery	2.000 €	Includes bank transfer fees, accountant charges, etc
Travel expenses for organizers, volunteers	1.000 €	Meetings with co-financiers, suppliers, airspace or other authorities etc
Setting up & maintaining website	500 €	Including logo design, hosting etc
COMPETITION	66.620 €	
FAI Sanction Fee	5.120 €	No of pilots x 3.2€ x no of comp. days: Maximum limit of 5120€
FAI Officials (5): Travel, accommodation, meals, daily allowance, car rental	8.000 €	Allow for 2-3 days more than no of comp. days: 500each travel; 80/day each food & lodging; 10/day x 3 jury allowance; 2 cars x 2 weeks rental
Rental/buy IT & equipment for HQ, launch, goal fields/target etc	4.000 €	Consider IT requirements, computers, software, printers & wifi, phones/mobiles, notice boards, giant screens etc. Could be much more if live tracking used, for example.
Road, airspace, turn point maps for pilots, team leaders & HQ	1.500 €	Design/artwork & print costs, consider several large examples for HQ



FAI Paragliding Pan-American Championships 2018 **Baixo Guandu - BRASIL**

T-shirts	2.000 €	and Launch Count in pilots, team leaders, drivers, staff, volunteers, press, VIPs, sponsors
Trophies, day prizes, gifts for pilots	1.000 €	FAI medals & diplomas provided by FAI free of charge. Consider trophies, champagne, local souvenirs/produce. Local region may provide some goodies, such as pens. Manufacturers may sponsor prizes
Transport	22.000 €	PG comp: transport normally included. Factor 3 buses and/or 6 minibuses. HG comp: transport for staff, press, VIPs, reimburse fuel for volunteers
Medical services (doctor, paramedic, ambulance etc)	10.000 €	Wholly dependent on what is available or can be negotiated locally
Option: Rental & cleaning of portable toilets	1.000 €	
Option: Weather forecasting (presentations, daily soundings etc)	2.000 €	Wholly dependent on what is available or can be negotiated locally
Option: packed lunches or snack/water for pilots/TLS	5.000 €	Allow 3€/flying day/person
Contingency	5.000 €	Improvements to launch, equipment purchase/rental, insurance, extra personnel, Live Trackers rental
PERSONNEL	18.000 €	
Fees for Meet Director, Safety Director, Event organizer, Launch Marshal, Scorer etc.	10.000 €	Increasingly common that key personnel are remunerated for these positions of high



FAI Paragliding Pan-American Championships 2018 **Baixo Guandu - BRASIL**

		responsibility, skill and experience. May also need to cover travel and accommodation/food expenses
Food/expenses for organizers, staff, volunteers, helpers 15 days	8.000 €	Even if all staff are volunteers, it is usual to provide some food, camping fees, T-shirt, reimburse fuel for own transport etc
CEREMONIES & SOCIAL EVENTS	8.000 €	
Opening & Closing Ceremonies	6.000 €	Buffet for 200+ people, music/entertainment, flags, and decorations. This is a suggested minimum.
Other social events (bbq, live music evening etc)	2.000 €	According to budget. Local sponsorship may be possible.
MEDIA & PROMOTION	31.000 €	
PR or Press person/services prior to & during event	2.000 €	Local tourist office or local authority people may help. Should have someone handling press during the event.
Official blogger, photographer, video cameraman, film maker	3.000 €	Writing task reports, press releases, providing photos or video footage to news agencies, web TV etc.
Option: Film of the event for promotion of sport, region etc	15.000 €	Making a film for promotional purposes could cost at least 15,000€. See also FAI rules on media rights.
Promotional items: stickers, pens, mugs, postcards etc	1.000 €	According to budget.
Press hospitality, local media coverage, souvenir programme, newsletters, advertising etc	10.000 €	According to need. Grants from local authorities often dependent on seeing a 'return',



FAI Paragliding Pan-American Championships 2018 **Baixo Guandu - BRASIL**

promoting the sport,
tourism etc.

TOTAL EXPENDITURE **127.120 €**

PROJECTED INCOME

Pilot fees	54.000 €	120 x (say) 450€
Team leader fees	1.500 €	10 (say) x 150€
Grant from local/host town	35.000 €	
Grant from county or region	- €	
Grant from government sport department or similar	40.000 €	
Grant from national Federation or NAC	- €	
Sales of promotional items, productizing	- €	See FAI rules on promotion & media rights
Sponsorship	10.000,00€	See FAI rules on sponsorship

TOTAL INCOME **140.500,00 €**

Reserve funds about 13.000 Euros.

27. Entry Fee for Category 1 championship:

Pilot: 450 EU

Team Leader/Assistant: 150 EU

28. Pilot Entry & Team size:

150 pilots.

29. Guest pilots policy (continental championships):

How many? What eligibility requirements?

No request for guest Pilots .

30. Visas, Vaccinations:

No special requirements

31. Early arrivals:

As there are local pilots , they have some structure for flying all year long

32. Customs & equipment importation:

No special requirements

33. Test Event:

April 2016, Open event , about 200 Euros inscription for 7 task comp.



FAI Paragliding Pan-American Championships 2018
Baixo Guandu - BRASIL

Name: Frank Thomas Brown

Signed:

A handwritten signature in blue ink, appearing to read 'Frank Thomas Brown'.

Position in Organization:
Organizer and technical advisor.

Date:10/02/2015

Official letter of Baixo Guandu city hall

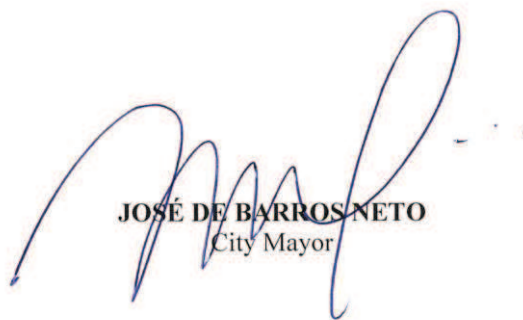


FAI Paragliding Pan-American Championships 2018
Baixo Guandu - BRASIL



Baixo Guandu, November 6, 2015.
To the FAI - Fédération Aéronautique Internationale
Mr. President,

Through city hall of Baixo Guandu, Espírito Santo State, Brazil, we states that the realization of the Paragliding PAN AMERICAN Championships - FAI - Category 1, in April 2018 and the Pre-PAN AMERICAN Championships in April 2017, in our city is important for the economy, tourism and social development, and this events will be supported by the SEMEL, (Municipal Secretary of Sports and laisure) and the city hall.



JOSÉ DE BARROS NETO
City Mayor