

FAI AIR SPORT COMMISSIONS - BUDGET SUBMISSION FORM - 2013

Name of Commission : CIVL		ACTUAL	BUDGET	BUDGET
Currency : EURO		2011	2012	2013
INCOME :				
1.	TOTAL INCOME	59'225	46'450	46'250
1.1	Income from Members	0	0	0
	Subscriptions	0	0	0
	Arrears Subscriptions	0	0	0
1.2	Competition Revenues	39'170	36'200	36'000
	Sanction Fee - WAG	0	0	0
	Sanction Fee - World Champ	12'390	0	10'000
	Sanction Fee - Continental Champ	2'083	13'200	2'000
	Sanction Fee - ASC Challenge	24'697	23'000	24'000
	Host City Fee - World Series	0	0	0
	Sale of Championship Medals	0	0	0
	Other: Protest Fees, Online Contest	0	0	0
1.3	Commercial Revenues	20'055	10'250	10'250
	Merchandising (Textile, badges, pin's etc ...)	20'055	10'250	10'250
	Sponsors (Incl Value-In-Kind - VIK)	0	0	0
	TV / Media Rights	0	0	0
	Licensing - Royalties (Incl Equipment)	0	0	0
	Donations	0	0	0
1.4	Financial Income	0	0	0
1.5	Other Income	0	0	0
EXPENDITURES				
2	TOTAL EXPENDITURE	34'368	68'895	54000
2.1	Administration Expenses	9'980	15'900	15'000
	Salaries & Social Charges	0	0	0
	Staff Expenses	0	0	0
	General Administration	900	900	0
	Management Fees	9'080	15'000	15'000
	Depreciation	0	0	0
	Special Projects	0	0	0
2.2	Operating Expenses	21'045	51'680	36'500
	General Conference + NAC Meeting	0	0	0
	Executive Board + ASCP	0	0	0
	ASC Plenaries, Meetings & WGs	8'286	14'080	14'000
	Expert Groups	0	0	0
	Other FAI Bodies (SWG, FRTF, ...)	0	0	0
	WAG - World Air Games	902	0	0
	World Games & other Multi-Sports Events	0	5'000	0
	FAI - World Championships	10'165	1'500	10'000
	FAI - Continental Championships	0	11'100	3'000
	FAI - World Series	0	0	0
	FAI - ASC Challenges	0	0	0
	Other Events	0	0	0
	Development Programs	1'692	20'000	9'500
2.3	Marketing / Communication	3'343	1'315	2'500
	Merchandising	3'343	1'315	2'500
	Performance Awards & Diplomas	0	0	0
	Subscriptions to Associations	0	0	0
	Printing / Advertising / News	0	0	0
	Graphic Design	0	0	0
	Public Relations	0	0	0
	TV Production	0	0	0
2.4	Financial Costs	0	0	0
	Bank Charges	0	0	0
	Investment Management Charges	0	0	0
	Interest on Bank Loan (MSI Office)	0	0	0
	VAT non recoverable	0	0	0
2.5	Others	0	0	0
	Reserves	0	0	0
	Exceptional Charges	0	0	0
	Loss on Debtors	0	0	0

BUDGET GUIDELINES AND CALCULATION SPREADSHEET - REVENUES

Please find enclosed a detailed budget guidelines in 3 parts

PART 1				PART 2		
This part shows what each "budget line" is comprised of. For instance: "Merchandising" is revenues from textiles, pin's & badges, flags, videos, proficiency cards & certificates, etc ...				This part allows the detailed figures to be directly entered and to generate the Budget Report		
REVENUES				ACTUAL 2011	BUDGET 2012	BUDGET 2013
Budget Headings	Detailed Accounting Plan			Financial Details		
	Account N°	Designation				
1.1 Income from Members				0	0	0
Subscriptions	300000	Subscriptions - VAT 0%				
	300100	Subscriptions - VAT 8.0%				
	300200	Declassification - Subscriptions				
Arrears Subscriptions		Manual Extract of Late Payments				
1.2 Competition Revenues			39'170	36'200		36000
Sanction Fee - WAG	310000	WAG - Sanction fees				
	310010	WAG - Bid fee				
	310020	WAG - Non Refundable Deposit				
	310040	WAG - reimbursement of expenses				
Sanction Fee - World Champ	310050	Sanction Fee - World Champ	12390			10000
Sanction Fee - Continental Champ	310060	Sanction Fee - Continental Champ	2083	13200		2000
Sanction Fee - ASC Challenge	310070	Sanction Fee - ASC Challenge	24697	23000		24000
Host City Fee - World Series	310080	Host Fee - World Series				
Sale of Medals	320000	Championship Medals				
	320010	World Cup Medals				
	320020	Other Medals				
Other: Protest Fees, Online Contest	330000	Protest Fee				
	330010	Online Contest				
	330020	Equipment Rental				
1.3 Commercial Revenues			20'055	10'250		10250
Merchandising (Textile, badges, pin's etc .	350000	Sales of Textile				
	350010	Sales of Pin's / Badges	0	250		250
	350020	Sales of Flag				
	350030	Sales of Videos				
	350040	Sales of other items				
	350050	Sales of ASC Proficiency Card / Certificate	20055	10000		10000
	350060	Sales of Airsport Medals				
Sponsors (Incl VIK)	360000	Sponsoring Rights				
	360010	Corporate Patron programme				
TV / Media Rights	370000	TV Rights				
Licensing - Royalties (Incl Equipment)	375000	Licensing / Certification Fees				
Donations	380000	Donations				
1.4 Financial Income			0	0		0
	686000	Revenue from Investments				
	687000	Revenue from Share				
	688000	Revenue from Obligations - Int. Fund				
	688500	Revenue from Obligations - FAI				
	689000	Gain of Foreign Exchange				
	685000	Interest from Creditors				
1.5 Other Income			0	0		0
MSI Rental incomes	390000	Office rental				
Records Claims	385000	Homologation of Records				
Extraordinary Income	395000	Extraordinary Income				

BUDGET GUIDELINES AND CALCULATION SPREADSHEET - EXPENDITURES

Please find enclosed a detailed budget guidelines in 3 parts

PART 1				PART 2		
This part shows what each "budget line" is comprised of. For instance: "General Administration" is the total of several line of various Office Costs from Office Rent to IT Computing Cost				This part allows to directly enter the detailed figures and to generate the Budget Report		
EXPENDITURE				ACTUAL 2011	BUDGET 2012	BUDGET 2013
Budget Headings		Detailed Accounting Plan		Financial Details		
		Account N°	Designation			
2.1	Administration Expenses					
	Salaries & Social Charges	500000	Gross Salaries		0	
		500500	Social Charges		0	
	Staff Expenses	500600	Other Staff Expenses			
		500800	Training			
	General Administration	600000	Office Rent			
		601000	Building Service Costs (Electricity, Maintenance, Cleaning)			
		601100	PPE Costs (Building Service - MSI)			
		601200	Insurance (Fire, 3rd Party)			
		601300	Office supply			
		601400	Telephone / Fax			
		601500	Internet Access / Line			
		601600	Postage - Bulk Mailing			
		601700	Postage			
		601800	Copy Machine			
		601900	IT Computing Cost (Maintenance + Hardware)	900	900	
		601950	VAT not Refundable			
	Management Fees	602000	Professional Services (Auditors, Legal)			
		602100	External Consultant	9080	15000	15000
	Depreciation	603000	Depreciation on Admin Building			
		603100	Depreciation Office Furniture & Equipment			
		603200	Depreciation Computer Equipment			
	Office Projects	604000	Doping programme			
		604100	Europe Air Sports			
		604200	IT Development - Generic (Sporting Licences)			
		604300	Technology Development			
2.2	Operating Expenses					
	General Conference + NAC Meeting	620000	GC - General Expenses			
		620100	GC - Expenses of FAI Officers			
		620200	GC - Expenses of FAI Staff			
	Executive Board + ASCP	621000	EB & ASCP - General Expenses			
		621100	EB & ASCP - Expenses of FAI Officers			
		621200	EB & ASCP - Expenses of FAI Staff			
	ASC Plenaries, Meetings & WGs	622000	General Expenses ASC Plenaries, Meetings & WGs	2309	2000	2500
		622100	Expenses of FAI Officers			7000
		622200	Expenses of FAI Officers (ASC President or EB Members)	3635	4820	4500
		622300	Expenses of FAI Staff			
	Expert Groups	623000	General Expenses			
		623100	Expenses of Experts			
		623200	Expenses of FAI Officers (EB Members)			
		623300	Expenses of FAI Staff			
	Other FAI Bodies	624000	General Expenses			
		624100	Expenses of Experts			
		624200	Expenses of FAI Officers (EB Members)			
		624300	Expenses of FAI Staff			
	WAG	630000	WAG - General Expenses			
		630100	WAG - General Expenses - test events			
		630200	WAG - Provision on debtor			
		630300	WAG - Expenses of FAI Officers	902		
		630300	WAG - Expenses of FAI Staff			
		630400	WAG - Expenses for ASC Officials			
	World Games & other Events	631000	General Expenses			
		631100	Expenses - test events			
		631200	Expenses of FAI Officials		5000	
		631300	Expenses of FAI Staff			
	World Championships	632000	WC - General Expenses			
		632100	WC - Champ Medals	2980		3000
		632200	WC - Expenses of FAI Officials - Jury / Steward	7184	1500	7000
		632300	WC - Expenses of FAI Judges			
		632400	WC - Technical Support / Logistics (eg: Trackers IGC)			
	Continental Championships	633000	CC - General Expenses			
		633100	CC - Champ Medals		4500	3000
		633200	CC - Expenses of FAI Officials - Jury / Steward		6600	
		633300	CC - Expenses of FAI Judges			
		633400	CC - Technical Support / Logistics (eg: Trackers IGC)			
	World Series	634000	WS - General Administration (incl Medals)			
		634100	WS - Marketing / Communication (incl. TV)			
		634200	WS - TD / Judges Costs / Officials			
		634300	WS - Transportation & Logistics			
		634400	WS - Technical Support (IT, Services)			
	ASC Challenges	635000	ASC Ch - General Administration (incl Medals)			
		635100	ASC Ch - Marketing / Communication (incl. TV)			
		635200	ASC Ch - TD / Judges Costs / Officials			
		635300	ASC Ch - Transportation & Logistics			
		635400	ASC Ch - Technical Support (IT, Services)			
	Other Events	640000	RBAR - Servicing Costs			
		640100	RBAR - Servicing Costs			
	Development Programs	650000	Judges Training	1692	7000	2500
		650100	IT Development - Specific (eg. Ranking Systems)		9'000	4'000
		650200	Technology Development			
		650300	Safety Development		4000	3000
2.3	Marketing / Communication					
	Merchandising	660000	Purchase of Textiles	683	200	750
		660100	Purchase of Pins / Badges	0	1115	750
		660200	Purchase of Flags			
		660300	Purchase of Videos			
		660400	Purchase of other items			
		660500	Purchase of ASC Proficiency Card / Certificates	2650		1000
		660600	Purchase of Airsport Medals			
	Performance Awards & Diplomas	661000	Purchase of GC Medals			
		661100	Purchase of S. Gökçen Medals			
		661200	Purchase of Diplomas			
	Subscriptions to Associations	662000	Expenses to Attend Association AGM			
		662100	Fees to various Associations			
	Printing / Advertising / News	663000	Events & Advertising Costs			
		663100	Newspaper / Subscriptions			
		663200	Printing Costs			
	Graphic Design	664000	Development of Visual Identity			
	Public Relations	665000	Gifts / Merchandise			
		665100	Expenses / Representation			
	TV Production	666000	Media Consulting			
		666100	TV Distribution			
		666200	TV Production			
2.4	Financial Costs					
	Bank Charges	680000	Interest & Bank Charges			
	Investment Charges	681000	Account Management Fee			
	Interest on Bank Loan (MSI Office)	680100	Bank Loan Interest (MSI)			
2.5	Others					
	Reserves	695000	Attributions - WAG Reserve			
		695100	Reserve Dissolution			
	Exceptional Charges	696000	Exceptional Charges			
	Loss on Debtors	396000	Loss on Members Debt			
		396100	Loss on other Debtor			
		396200	Attribution - Provision for Debt			
		396300	Dissolution - Provision for Debt			